



ACHIEVEMENTS & AWARDS



NORTH AMERICAN STRENGTH WITH GLOBAL REACH

We are a leading provider of global transaction banking services. Unmatched in terms of our North American banking platform, we also reach beyond to provide seamless integration of products and services around the globe.

Banking services include:

- Accounts and investment solutions
- Electronic banking
- Electronic payments
- Commercial cards
- Trade finance
- Foreign exchange
- Correspondent banking



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Scotiabank Delivers.

At Scotiabank, we pride ourselves on our client relationships and our reputation for service excellence.

SERVICE EXCELLENCE

- *Global Finance* magazine recognized Scotiabank as the **Best Trade Finance Provider in Canada** for 2009. Winning criteria includes transaction volume, scope of global coverage, customer service, competitive pricing and innovative technologies.
- In 2009, *Global Finance* magazine recognized Scotia Capital as the **Best Foreign Exchange Bank in Canada** for the fifth year in a row. In addition, Scotiabank **Costa Rica**, Scotiabank **Peru**, and Scotiabank **Jamaica** were named **Best Foreign Exchange Bank** in their respective countries. Winning criteria includes transaction volume, market share, scope of global coverage, customer service, competitive pricing and innovative technologies.
- For 2008, Scotiabank in **Canada**, Scotiabank **Costa Rica**, Scotiabank **Belize**, Scotiabank **Guyana**, and Scotiabank **Turks & Caicos** were each honoured as the **Bank of the Year** by *The Banker* magazine. Winning criteria includes companies strengthening business opportunities, improving efficiency, and exploring growth through acquisitions.
- *Global Finance* magazine recognized Scotiabank as the **World's Best Developed Market Bank in Canada** for 2009. Winning criteria includes those banks that attended carefully to their customers' needs in difficult markets and accomplished better results while laying the foundations for future success.
- *Global Finance* magazine recognized Scotiabank as the **World's Best Bank in Costa Rica** and **Jamaica** for 2008. Winning criteria includes growth in assets, profitability, geographic reach, strategic relationships, new business development and product innovation
- *Euromoney* magazine recognized Scotiabank as the **Best Bank in Canada** in 2007 for the second year in a row. Scotiabank received this year's honour based on its industry-leading return on equity and expansion of both its global and domestic business.

FOCUSED RELATIONSHIPS

We believe in building relationships that drive results. For us, this means excelling in customer satisfaction, providing rewarding careers for our employees, and contributing to the communities we serve. And our employees agree with us.

- For 2008, Scotiabank was recognized in the **Top 50 of the World's Safest Banks** by *Global Finance* magazine. The selection process was finalized through a comparison of the long-term credit ratings and total assets of the 300 largest banks around the world.
- Scotiabank was listed as one of the **50 Best Employers in Canada** by the *Globe and Mail's Report on Business* magazine in 2009 for the fifth consecutive year.
- For 2008, Grupo Scotiabank in Mexico was recognized as one of the 75 of the **Best Workplaces in Latin America** by *The Great Place to Work Institute*.
- For 2008, Scotiabank was acknowledged as one of the Top 15 **Best Companies to Work For in Central America and Caribbean** by *The Great Place to Work Institute*.
- For 2008, Grupo Scotiabank México was recognized as one of the 35 **Best Companies to Work for in Mexico for Women** by *The Great Place to Work Institute*.

www.gtb.scotiabank.com